

Travel YEAR-END SPECIAL DOUBLE ISSUE Aggregator

NOV + DEC 2018

WebBeds APAC Newsletter

WIN STAY!

Holiday Inn Osaka Namba
SO Sofitel Bangkok
& Countdown Party
in Hong Kong

Hot or cool holidays,
which do you prefer?

~ Page 8

Great family time at
these kid-friendly hotels

~ Page 30

New Year's Eve Celebrations
& Countdown to 2019

~ Page 36



FOREWORD

Welcome to a special double edition of Travel Aggregator for November and December 2018!

In this issue, we prepare for a fun-filled festive season! Discover the best destinations to ring in New Year's Eve in Asia, including our top tips on where to stay and how to celebrate. Also, hot or cool holidays – what's your favourite choice for year-end travel?

And that's not all! We reveal how forward-thinking Asian hotels are raising the bar for family holidays, check out the latest offers from FIT Rewards, and take a sneak peek at Mövenpick Hotels & Resorts' first ever property in Malaysia.

Finally, Eileen Tok, WebBeds' Vice President of Commercial Technology for Asia Pacific, reveals how her team is harnessing API connectivity to help distribute a wider range of hotel and travel content.

Enjoy the read and happy holidays from everyone at WebBeds!

Daryl Lee
CEO of WebBeds
Asia Pacific

ABOUT TRAVEL AGGREGATOR

Travel Aggregator is the monthly newsletter published in-house by WebBeds Asia Pacific. Created especially for our travel trade partners and clients, this informative newsletter will include the latest updates from WebBeds Asia Pacific, including our news and developments, plus exciting offers from our partners, a selection of the hottest hotel deals, and much more!

If you'd like to be featured in the next issue of Travel Aggregator, please email Travel.Aggregator@fitruums.com. Alternatively, for marketing partnerships with WebBeds Asia Pacific, please email marketing@fitruums.com.

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Victoria Harbour
Hong Kong



First Look

Mövenpick reveals new architectural icon at KLIA

Mövenpick Hotel & Convention Centre KLIA opened earlier this year, becoming the famous Swiss brand's first property in Malaysia. Located just a few minutes from Kuala Lumpur International Airport and neighbouring klia2, this eye-catching hotel was designed by celebrated architect Hijjas Kasturi and features 333 rooms and extensive facilities, including a vast 2,500-guest conference centre.

While the hotel is a major venue for events, it also has a resort-style ambience and a wide range of leisure facilities including swimming pools, fitness centres, a tennis court, playground and a Middle Eastern-inspired spa with outdoor spa pods. This makes it perfect for all types of traveller.

As a Shariah compliant hotel, Mövenpick Hotel & Convention Centre KLIA is becoming a popular choice for the fast-growing halal tourism market, as well as with airport travellers. Meanwhile, the Sepang International Circuit is just around the corner and the attractions of downtown KL are just 45 minutes' drive away.

MÖVENPICK
HOTEL & CONVENTION CENTRE
KLIA



Comfy Deluxe room at Mövenpick Hotel & Convention Centre KLIA



Contemporary exterior view of Mövenpick Hotel & Convention Centre KLIA



Crystal clear swimming pool at Mövenpick Hotel & Convention Centre KLIA

WebBeds Celebrates Successful Swiss Summertime Campaign

WebBeds and Switzerland Tourism are celebrating the successful conclusion of their Summertime Experiences campaign, which generated an amazing response from the Asian travel trade.

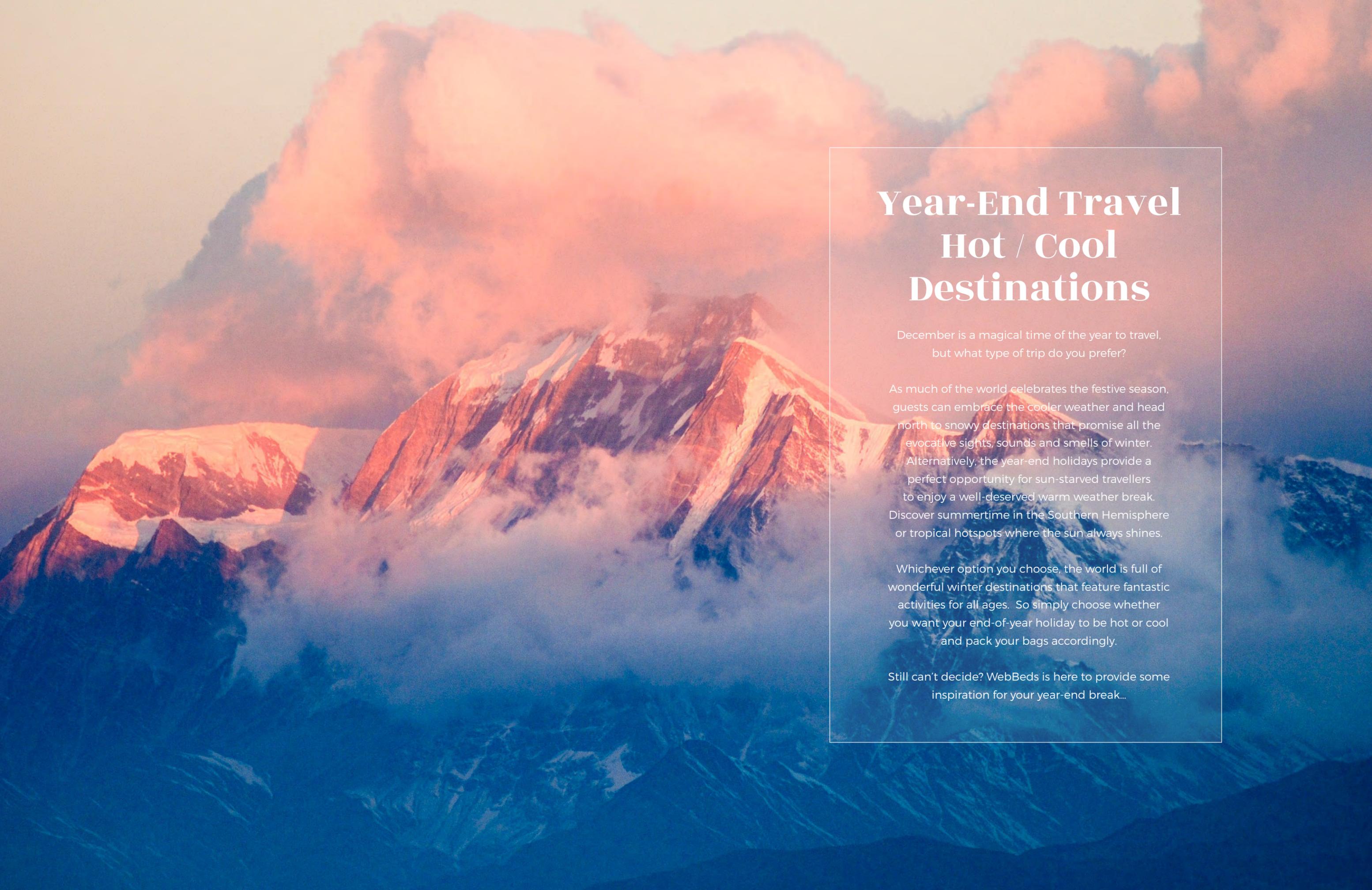
This innovative initiative showcased a series of spectacular summertime activities and attractions in Switzerland - including scenic railway journeys, helicopter flights, cycling routes and city tours - to WebBeds' travel partners all across Asia Pacific. The agents who booked the most Swiss summer experiences were rewarded with multiple FIT Points and the chance to win special prizes, including a VIP Fam Trip to Switzerland!

We are now delighted to reveal the lucky winners! Many thanks to everyone who participated in this campaign for making it such a wonderful success.

Markets	1st Prize Winners	2nd Prize Winners	3rd Prize Winners
Hong Kong	Westminster Travel Limited	Favour Holidays	Supreme Europe Travel
Indonesia	Multi Destinations Inc	Tac Tours & Travel Corporation	Tradewings Tours & Travel Corp
Malaysia	Dwidaya	Wita Tour	Biaglala Tour and Travel
Philippines	Reliance Shipping & Travel Agencies	Boustead Travel Services	Within Earth Holidays
Singapore	Pacific Arena	Chan Brothers Travel	UOB Travel
Taiwan	Hi-Lite Tours	Federal Vacation	Hotels Reservation Center Inc.
Thailand	Booking Expert	Booking First	Delta Tours & Travel
Prize	7D6N Winter Wonderland VIP Fam Trip	Swiss watch worth USD850	Swiss hamper worth USD285

In exclusive collaboration with:





Year-End Travel Hot / Cool Destinations

December is a magical time of the year to travel, but what type of trip do you prefer?

As much of the world celebrates the festive season, guests can embrace the cooler weather and head north to snowy destinations that promise all the evocative sights, sounds and smells of winter.

Alternatively, the year-end holidays provide a perfect opportunity for sun-starved travellers to enjoy a well-deserved warm weather break. Discover summertime in the Southern Hemisphere or tropical hotspots where the sun always shines.

Whichever option you choose, the world is full of wonderful winter destinations that feature fantastic activities for all ages. So simply choose whether you want your end-of-year holiday to be hot or cool and pack your bags accordingly.

Still can't decide? WebBeds is here to provide some inspiration for your year-end break...

SYDNEY, AUSTRALIA

CLIMB SYDNEY HARBOUR BRIDGE

Sydney is a wonderful year-round destination, but Australia's largest city really blossoms in the summertime. The city's harbour is a globally recognised landscape with iconic landmarks, including the UNESCO World Heritage-listed Sydney Opera House. Climbing Sydney Harbour Bridge allows guests to see this majestic city in all its glory.

HOT



WHERE TO STAY

Oaks Goldsbrough Apartments is just five minutes' drive from Sydney Harbour Bridge and a 10-minute walk from Darling Harbour, making it perfect for any waterfront exploration.

DUBAI, UAE

VISIT THE WORLD'S TALLEST BUILDING

Rising out of the desert, Dubai is an amazing showcase of human engineering. The city is not short of dramatic attractions, but the most spectacular is surely the Burj Khalifa, which at 828 metres is the world's tallest building. Head to the 124th floor Observation Deck for breath-taking views.

HOT



WHERE TO STAY

Burj Al Arab is an iconic symbol of Dubai and another of the city's landmarks. Repeatedly voted as the world's most luxurious hotel, it is an experience in its own right.

QUEENSTOWN, NEW ZEALAND

KAYAK ON LAKE WAKATIPU

With its "remarkable" ski slopes, Queenstown is a great winter destination. But guests who travel to New Zealand's adventure travel capital during the Southern Hemisphere summer will discover an amazing array of outdoor activities. These include kayaking on Lake Wakatipu, the country's longest lake, and trekking through the stunning countryside.



WHERE TO STAY

Crowne Plaza Queenstown offers panoramic views of Lake Wakatipu from its rooms, allowing guests to wake up in waterfront serenity before embarking on a day of activities.

THE MALDIVES

STAY IN AN OVER-WATER VILLA

The Maldives is the ultimate tropical island destination, with incredible private island resorts all competing to reach new levels of luxury. Stay in style and soak up the sun on the deck of your over-water villa, before sliding into the crystal clear lagoon below.

HOT



WHERE TO STAY

Kandima Maldives features a collection of stylish, spacious and smart suites, including over-water Aqua Villas and a spectacular Ocean Pool Villa.

MELBOURNE, AUSTRALIA

BRIGHTON'S BATHING BOXES

With its long stretches of sandy beach, the seaside suburb of Brighton has attracted visitors from Melbourne since the late 19th Century. The beach's 82 famous wooden "bathing boxes" have become iconic symbols of Brighton and the City of Bayside, and remain virtually unchanged from when they were first built.

HOT



WHERE TO STAY

Pullman Melbourne Albert Park is just 15 minutes' drive from Brighton Beach and five minutes from St Kilda, allowing guests to explore all across this diverse city.

REYKJAVIK, ICELAND

SEE THE NORTHERN LIGHTS

Aurora borealis, or the Northern Lights, are perhaps the world's most spectacular natural phenomenon. This other-worldly occurrence, in which coloured light appears to dance in the night sky, can be seen in Arctic regions every winter. Reykjavik, Iceland's vibrant capital city, is the perfect destination for aurora hunters.

COOL



WHERE TO STAY

Icelandair Hotel Reykjavik Marina is a cosy and contemporary city centre hotel featuring Icelandic design elements and references to the country's maritime heritage.

COLOGNE, GERMANY

SHOP IN THE CHRISTMAS MARKETS

Cologne is one of Germany's most attractive cities, and there is no better time to visit than during the Christmas markets. Browse the stalls for traditional arts and crafts or treat your taste buds to hot wine and chestnuts, set against the backdrop of the UNESCO World Heritage-listed cathedral.

COOL



WHERE TO STAY

Dorint Hotel am Heumarkt Köln is perfectly positioned just five minutes' walk from Cologne's charming Old Town, where the most attractive Christmas markets are held.

GRINDELWALD, SWITZERLAND

SKI IN THE SWISS ALPS

The idyllic village of Grindelwald in Switzerland's Bernese Alps is a fantastic year-round destination. In the winter months it offers spectacular skiing and snowboarding, with almost 600km of downhill slopes, 131 individual pistes and 66 ski lifts ensuring adrenaline-fuelled action throughout the winter.

COOL



WHERE TO STAY

Belvedere Swiss Quality Hotel Grindelwald is nestled close to the area's ski schools and slopes, providing dramatic views of the Eiger.

LAPLAND, FINLAND

MEET SANTA CLAUS

What could be more magical than visiting the home of Santa Claus in winter? In the region of Lapland, northern Finland, Santa Claus Village makes children's dream come true with the chance to enjoy reindeer rides, attend Elf School and of course, meet Father Christmas himself.

COOL



WHERE TO STAY

Original Sokos Hotel Vaakuna is located in the centre of Rovaniemi, Lapland's gateway city and the "official home of Santa Claus".

HARBIN, CHINA

VISIT THE WORLD'S BIGGEST ICE FESTIVAL

Each year, the city of Harbin in northern China hosts the world's biggest ice and snow festival. Teams from across the world compete to carve the most spectacular ice sculptures, including enormous replicas of world landmarks. Join the millions of spectators and experience a true winter wonderland.

COOL



WHERE TO STAY

Manhattan Hotel is just eight minutes away from the site of the festival, providing a warm sanctuary after a day admiring the ice sculptures.

Family-Friendly Hotels in Asia

Travelling with children can be challenging. Ask any parent; we all love our kids, but the constant pressure to keep them active, entertained and, most importantly, safe, can significantly raise the stress levels.

With this in mind, it's important that hotels and resorts are intuitive to the needs of parents. Many properties nowadays provide kids' clubs, but is this enough? In the modern era of multi-generational travel and experiential holidays, hotels need to devise even more innovative ways of catering for the entire family. From creative children's programmes to interesting activities, hotels in Asia are raising the bar for family stays.

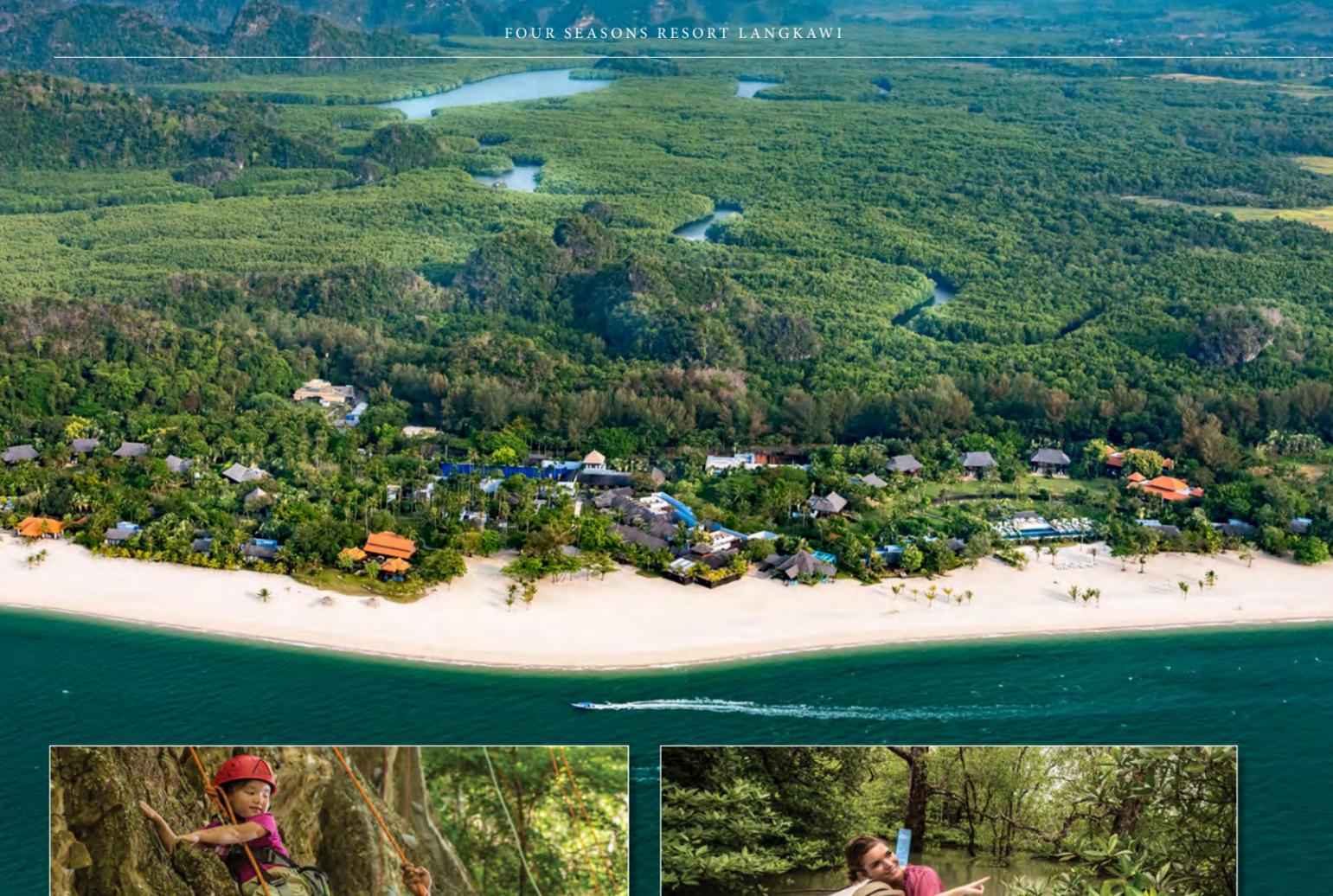
Here are a few examples of hotels and resorts that have found new ways of keeping both parents and children fulfilled throughout their stay...

Angsana Laguna Phuket

Some hotels accept children; others embrace them. At Angsana Laguna Phuket, kids have such an extensive array of activities to choose from, the only problem is trying to fit them all in. The vast Tree House Kids Club provides complimentary care for youngsters aged four to 15, with more than 60 (yes, sixty!) educational classes, activities

and games, from treasure hunts and face-painting to cooking classes. Other options include kids' yoga and spa sessions, Thai cultural classes and even Thai boxing lessons. There are also three different playgrounds for a range of age groups, and parties can be arranged for birthday boys and girls.





Four Seasons Resort Langkawi

Luxury hotel groups don't always roll out the welcome mat for children, but Four Seasons is bucking this trend. Four Seasons Resort Langkawi's specially trained staff will keep children aged four to 12 fully entertained throughout their stay, with activities that aim to educate as well as entertain. Younger children can discover cultural activities

such as batik painting, nature excursions and treasure hunts, while teens can enjoy rock climbing, archery and other exciting options. Bicycle hire, mangrove cruises, cooking classes and beach sports also provide opportunities for families to create magical memories together.



Furama Resort Danang

Nothing brings families closer together than food, and Furama Resort Danang invites parents and kids to share memorable moments with its Vietnamese cooking classes. In the company of the hotel's chefs, parents and kids visit the Nursery Garden to pick fresh herbs, before learning about

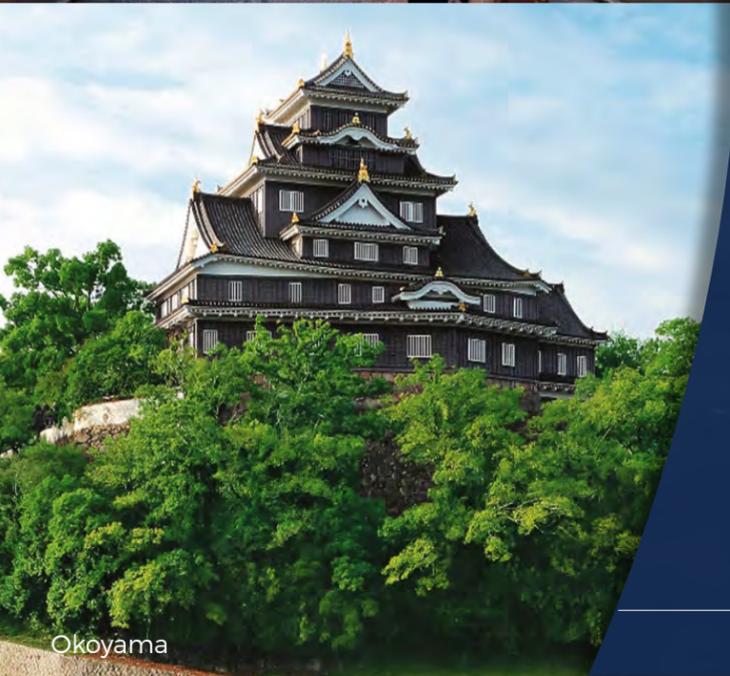
traditional ingredients and discovering how to create authentic Vietnamese dishes. And of course, guests will be able to taste all the dishes they have prepared! Alternatively, families can enjoy incredible boat and helicopter tours, and youngsters can enjoy an array of beachfront activities including kite-flying.



Osaka



Kyoto



Osakayama

JR West Kansai Passes Now Available

Access Osaka, Kyoto, Nara prefectures and other major cities in Kansai area of Japan with JR Kansai Area Pass that offers unlimited travel within the designated area.

For booking & enquiry, please email to: rail@fitrooms.com

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- Unlimited use of local JR buses between Kyoto Station, Takao and Shuzan.
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Validity Period	Traveler's Price*	
1 Day	Adult ¥ 2,200	Child ¥ 1,100
2 Day	Adult ¥ 4,300	Child ¥ 2,150
3 Day	Adult ¥ 5,300	Child ¥ 2,650
4 Day	Adult ¥ 6,300	Child ¥ 3,150

[DOWNLOAD MAP](#)



KANSAI WIDE AREA PASS

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- Tottori
- Takamatsu
- Kishi
- Kinosakionsen
- Shirahama
- Amanohashidate
- Kii-Katsuura

Inclusive Of:

- Unlimited travels by trains for 5 days within the designated area

[Click here for full details](#)

Validity Period	Traveler's Price*	
5 Day	Adult ¥ 9,000	Child ¥ 4,500

[DOWNLOAD MAP](#)



*Sold outside of Japan only

Countdown to 2019: 6 Amazing Destinations in Asia to Usher in New Year

New Year's Eve is a time of hope and happiness; a time to forget the problems of the past, to gather together with our loved ones and look forward to a brighter future. All across the world, New Year's Eve is celebrated in a variety of ways. From Sydney to San Francisco, the world's major cities become fun-filled party venues, as party-goers flock into the streets to countdown the last moments of the year, and usher in the new dawn as firework illuminate the night skies.

In Asia's thriving mega-cities, these classical year-end festivities are often infused with local traditions and to create unique celebrations that combine the joy of New Year's Eve with local culture. Whether you wish to bid farewell to 2018 in Asia by making the first temple visit of the year in Japan or watch the first sunrise in Seoul or having a classy celebration by gazing the firework that illuminates the night skies, there is always something to offer for all different travellers in Asia.

With the New Year approaching us, WebBeds is presenting a list of the best New Year's Eve celebrations in Asia's major cities...





OSAKA

Hatsumode Festival at Sumiyoshi Taisha Temple

In Japan, "hatsumode" means the first temple visit of the year, as millions of people flock to their local shrines. Sumiyoshi Taisha in Osaka is one of the most popular hatsumode shrines; join the locals at this exquisite temple, which is just a short walk from Sumiyoshitaisha Station on the Nankai Main Line. Make your wishes for the New Year and buy your "omamori" (amulets) for a happy and prosperous 2019.



Holiday Inn Osaka Namba

Just a short distance from the Sumiyoshi Taisha Temple, Holiday Inn Osaka Namba is perfectly positioned for guests seeking a diverse end-of-year experience. Head into Namba's entertainment district for shopping and nightlife, or enjoy excellent cuisine and an extensive wine list at BARKT, the hotel's restaurant and salon bar. Then visit the shrine and celebrate the New Year in traditional Japanese style.

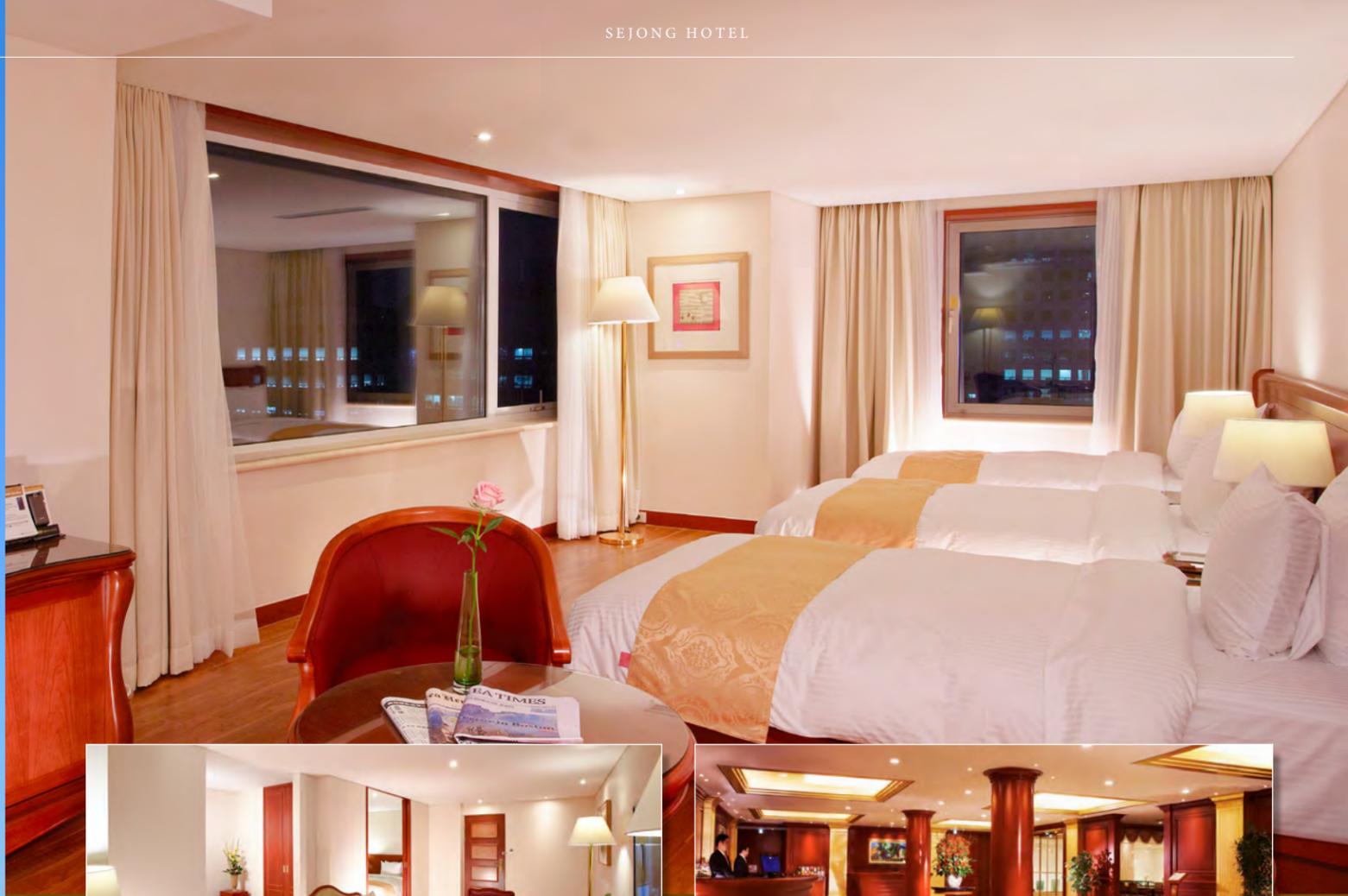
WIN!
 2DIN stay at
 Holiday Inn Osaka
 Namba worth up to
 JPY18,700



SEOUL

Haneul Park Sunrise Festival

Welcome the New Year by watching the sunrise at Haneul Park, which offers breath-taking views of the South Korean capital. Haneul means "sky" and provides the perfect spot to gather with your loved ones, and hundreds of other local residents, to watch the first sunrise of 2019. The park can be accessed by an electric tram, or by climbing up almost 300 wooden steps - a great way to kick-start your New Year's fitness pledge.



Sejong Hotel

Stay in the heart of Seoul's most vibrant shopping district, Myeong-dong, at the Sejong Hotel. Indulge in some year-end retail therapy, dine at a choice of stylish restaurants, visit the Sejong Gallery or stroll through the dramatic sculpture-filled sky garden with panoramic views of Namsan Mountain, before heading to Haneul Park for the sunrise celebrations.

WebBeds Promotions:
10% OFF (Minimum 2
Nights) OR 12% OFF 50
Days Early Bird

Booking Period:
Now - 30 November 2018

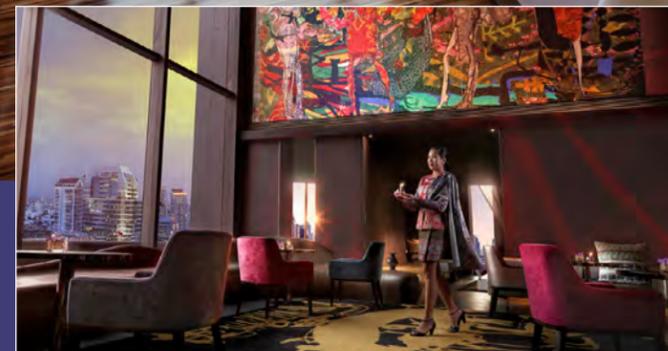
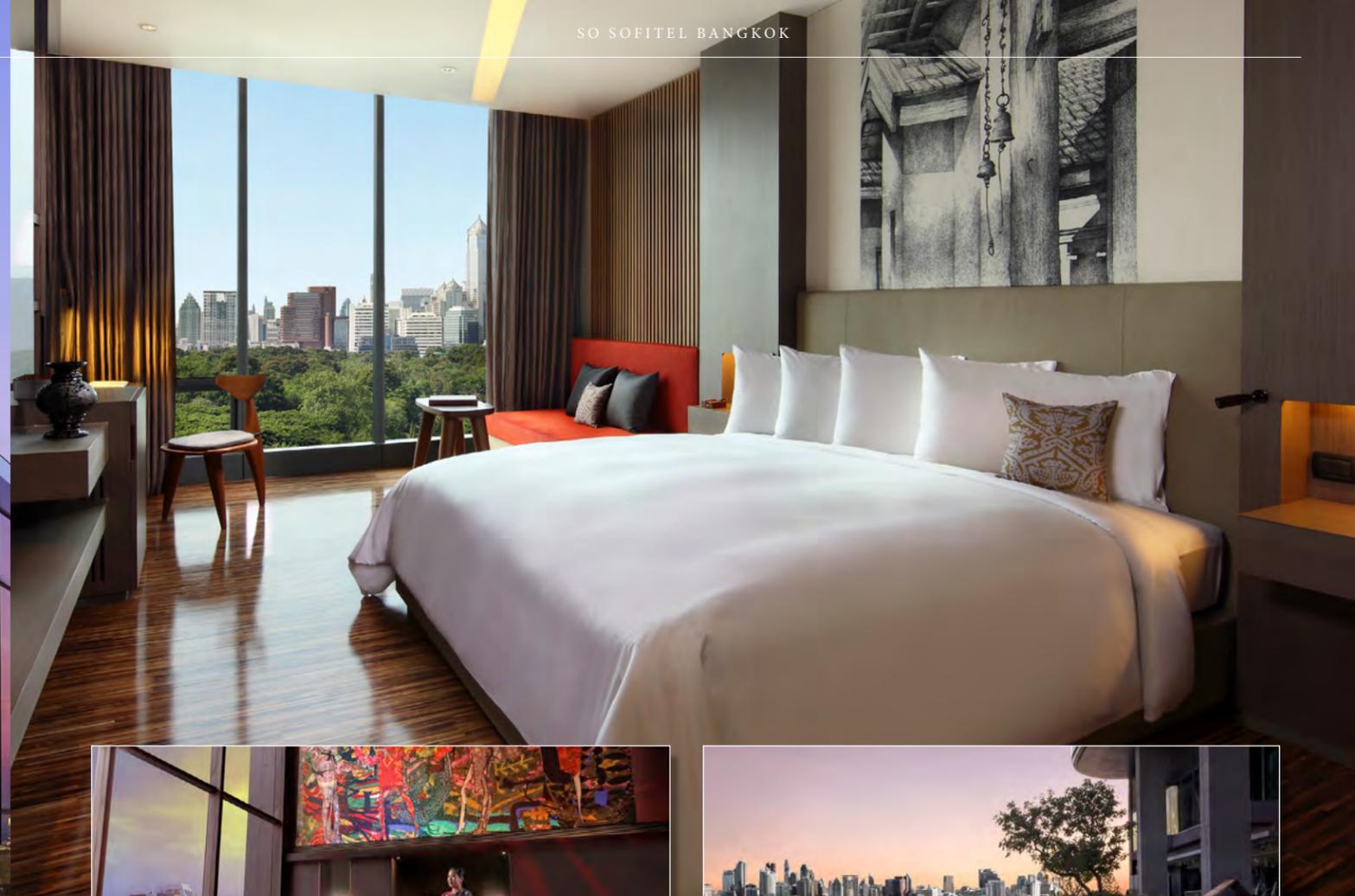
Travel Period:
01 December 2018 -
30 April 2019



BANGKOK

Stylish Celebrations at SO Sofitel

Enjoy an intimate yet festive countdown meal with your loved ones in the heart of Bangkok. SO Sofitel Bangkok puts the "SO" into "social wining and dining". The Park Society restaurant serves exquisite and authentic cuisine overlooking Lumpini Park in downtown Bangkok. The afterwards, head to the hotel's HI-SO Rooftop Bar for the perfect private celebration, gazing out over the glittering city as fireworks light up the sky.



SO Sofitel Hotel Bangkok

SO Sofitel Bangkok is a luxurious urban retreat where guests can unwind in an ambience of upmarket style and sophistication. The 237 contemporary rooms and suites feature the latest technology and dramatic floor-to-ceiling windows, while the impressive dining destinations – including a rooftop bar – promise unforgettable experiences and views across the cityscape.

WIN!

2DIN stay at
SO Sofitel Hotel
Bangkok
worth up to
THB10,500



HONG KONG Fireworks Over the Harbour

Hong Kong's Victoria Harbour is one of Asia's most iconic destinations, and it is never more impressive than on New Year's Eve when spectacular fireworks and LED and laser displays light up the night sky, accompanied by a dramatic musical soundtrack. Surrounded by lively bars, restaurants and street performances, this is the best place to countdown to the New Year in the company of your family and friends.



InterContinental Hong Kong

InterContinental Hong Kong gives guests front row seats for the dazzling New Year's Eve celebrations. Guests can unwind in style with their loved ones and enjoy the spectacular pyrotechnic display, which starts directly in front of the hotel. Enjoy a special six-course dinner at the Lobby Lounge for HK\$2,988 per adult, or reserve a table in any of the hotel's restaurants then join the Countdown Party in the Lobby Lounge and dance the night away to the music of the Red Verse band.

Exclusive to FIT Rewards members, read more about the property and stand a chance to win one pair of tickets to New Year Eve's countdown party at InterContinental Hong Kong.

[Find out more](#)

WIN!
1 pair of tickets to
New Year's Eve
Countdown Party at
InterContinental
Hong Kong

TAIPEI

Fireworks at Taipei 101

Soaring 509 metres from the city streets, Taipei 101 is a breath-taking backdrop to any break in Taiwan's capital. Every 31st December, this soaring skyscraper becomes the centrepiece of the New Year's Eve celebrations as fireworks are launched from each level of the tower, transforming it into a huge Roman candle. Watch this dramatic display with the crowds at Taipei City Hall or Sun Yat-sen Memorial Hall.



Les Suites Da-An

Situated in downtown Taipei's Da'an District, Les Suites Da-An is the perfect base from which to enjoy the New Year's Eve celebrations, with Taipei 101 just a short stroll away. This smart and stylish property offers a choice of rooms and suites, all featuring free Wi-Fi, iPod docking stations and flat-screen TVs. Enjoy a drink in the hotel bar before heading out to join the festivities.



SINGAPORE

Dance the Night Away at Clarke Quay

Nestled on the banks of the Singapore River, Clarke Quay is one of the Lion City's liveliest party places. Meet your friends and head down to this stylish waterfront area, which is home to many of Singapore's most popular bars, restaurants, pubs and clubs. On New Year's Eve, Clarke Quay also thrives with street performers and live music, and provides the perfect spot to bask in the festive atmosphere, ringing in the New Year on a high.



Novotel Singapore Clarke Quay

Surrounded by vibrant nightlife, Novotel Singapore Clarke Quay is the perfect place to experience New Year's Eve. The 403 rooms include options for families and friends, while a choice of restaurants are ideal for special occasions. After dinner, stroll out in the heart of Clarke Quay to revel in the celebrations, or usher in the New Year with free-flow canapés and drinks

at the hotel's Premier Lounge from 11pm to 1.00am – just S\$110++ along with a spectacular view of the magnificent Marina Bay Fireworks Display from the lounge!



Insider Interview with Eileen Tok

Eileen Tok

Vice President of Commercial Technology,
Asia Pacific
WebBeds

Technology is changing the way people buy travel, and one of the major industry trends is the rise of API connectivity. Today, WebBeds is harnessing APIs to connect directly with the sales platforms of a wide range of travel partners, including third-party suppliers, channel managers, certified tech houses, travel agencies and OTAs. This month, we chat with Eileen Tok, Vice President of Commercial Technology WebBeds Asia Pacific, to give you a quick overview on how her team is helping to distribute a wider range of hotel content more efficiently to all our travel partners.



Our local API experts and mapping team in Indonesia.
From left: Fikri, Debby, Ade, Lestari, Andri



Jacky Park

Marketing and XML Business
Manager, South Korea



Jensen Wang & Justin Zang

Our local API experts in China.

Q. What are some of the key differentiating factors of WebBeds' API?

While most clients are obtaining cached rates and availability from us, our API allows our partners to search up to 1,000 unique hotel IDs in a single search request that returns with availability and rates. This enables clients to search faster and more effectively, reducing issues that typically arise from caching. Our API also has the ability to dedupe roomtypes with the same criteria (meal basis and cancellation policies), thus ensuring that our clients will receive the best deal for each rate plan. Lastly, our API allows a choice of meal supplements to be

included in the search response and ensures that all important hotel and room notes are returned during the booking workflow.

Q. What are some common challenges for your API partners?

Based on my experience, slow response time and frequent time-outs are common challenges for our API partners. These issues have created opportunity costs for clients and reduce their business optimization. To tackle these challenges, we have built a dedicated cloud-based server in Singapore, which is scalable and ensures faster response time for our Asia Pacific partners.

Q. How do you track WebBeds' API performance?

We have an internal business analytics tool that allows us to track errors in real time such as volume of searches, pre-books, booking errors, and price discrepancy issues.

This tool will alert us if there is an unusually high number of searches or pre-books from certain clients that may affect the speed of our server. This allows for better management of our search volume and capacity, as we can promptly inform the clients and resolve any issues. Also, if there is a downtime on the supply, we will be able to react immediately to ensure no major disruption.

Q. What is your biggest challenge in general?

Mapping is always one of the biggest challenges as it requires a lot of human resources and we need to ensure that all the products are mapped correctly. That said, we have expanded our mapping resources in China, Indonesia and Taiwan to accelerate the mapping process. Given that Asia Pacific is a diverse region that speaks different languages, we have also appointed several local API experts in our China, South Korea, Indonesia and Singapore offices to serve our regional clients' needs.



11 & 12 November 2018

POWERED BY:

WebBeds

Redeem hotel stays from **these participating hotels** on your FIT Rewards stores on 11 & 12 November!



Don't have enough FIT Points?
Earn **Double FIT Points** when you book hotels from the top 10 year-end destinations!

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THAILAND

- X2 VIBE BANGKOK SUKHUMVIT HOTEL
- X2 VIBE BURIRAM HOTEL
- X2 VIBE CHIANG MAI DECEM HOTEL
- X2 VIBE PATTAYA SEAPHERE RESIDENCE
- X2 VIBE PHUKET PATONG

VIETNAM

- X2 VIBE VIET TRI HOTEL



THAILAND

- X2 KUI BURI RESORT
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- X2 CHIANG MAI RIVERSIDE RESORT
- X2 HUA HIN LEBAYBURI PRANBURI VILLA
- X2 CHIANG MAI NORTH GATE VILLA
- X2 CHIANG MAI SOUTH GATE VILLA
- X2 CHIANG MAI NIMMAN VILLA
- X2 PATTAYA OCEANPHERE RESIDENCES
- X2 BANGKOK SILOM

VIETNAM

- X2 HOI AN RESORT

INDONESIA

- X2 BALI BREAKERS RESORT



THAILAND

- AWAY CHIANG MAI THAPAE RESORT
- AWAY CHIANG MAI PHUCOME VILLA
- AWAY KOH KOOD RESORT
- AWAY PRANBURI BEACH RESORT
- AWAY KANCHANABURI DHEVA MANTRA RESORT & SPA



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